

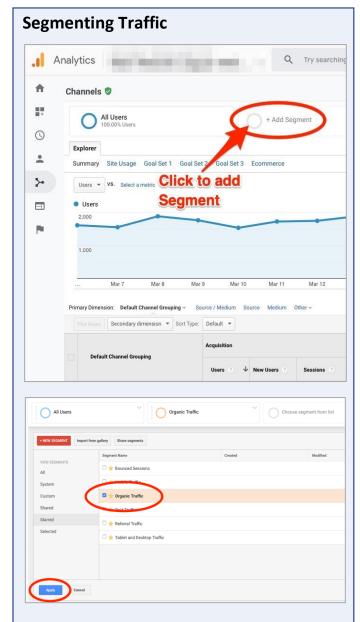


Improving digital marketing effectiveness and efficiency through Google
Analytics customization, inspection, vendor analysis, and ROI
comparison of 3rd Party Classified providers.

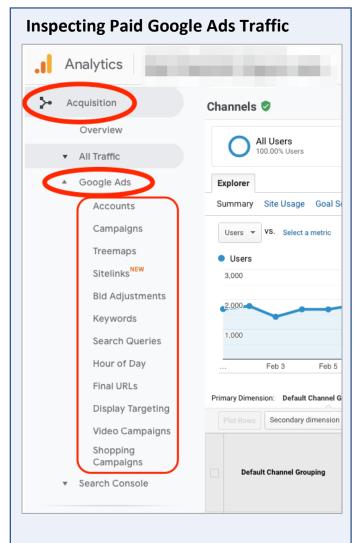
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- 1. At the top right of the screen, click on Add Segment.
- 2. Choose from among the many default segments, including "Organic Traffic" shown above.
- Click on the Apply button to add Segment to traffic picture.



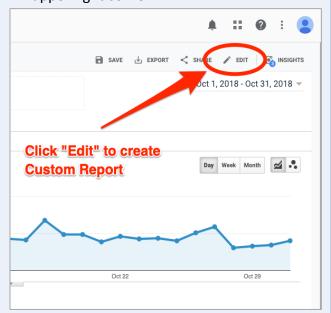
- 1. First, the digital vendor/agency needs to connect Google Ads with Google Analytics.
- 2. Next, under the Acquisition menu, choose Google Ads.
- 3. Select Campaigns to review each paid search campaign.
- 4. Select Keywords to inspect each specific paid keyword being purchased.
- Select Search Queries to see the actual search terms that triggered the paid keyword purchase.



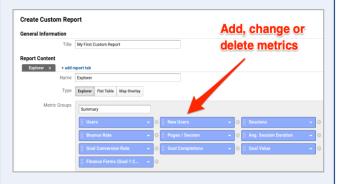
## **Creating Custom Reports**

The easiest way to create Custom Reports is to simply edit an existing report.

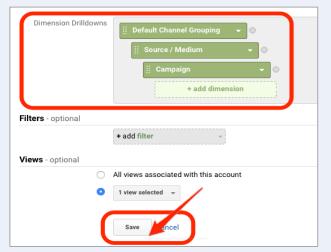
1. Find a report you like, and click Edit in the upper right corner.



2. After choosing to edit, simply remove, change, or add new metrics to measure.

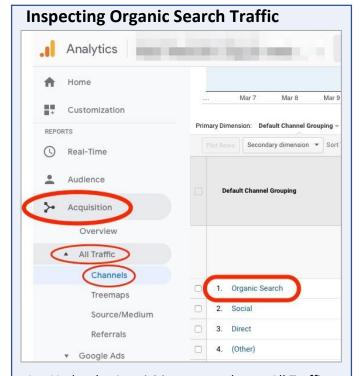


3. You should also choose some dimensions for drilling down in your report. See "Dimension Drilldowns," (top red box in graphic on next page).



Above is an example of typical dimensions you can use.

 Click to save the report (see red arrow above); it will now be available in the Customization menu under Custom Reports.



- 1. Under the Acquisition menu, choose All Traffic.
- 2. Next, under the All Traffic menu, choose Channels.
- From the list of Default Channel Groupings, focus on "Organic Search". This is the free and natural search traffic from Google, Bing, etc.